

Understanding Contingency Removals

Are you sure your client should remove that contingency? Has your client completed all investigations? Do they have *complete* loan approval? Has the contingency been properly removed? These questions are so important to understand and help to protect both the buyer and seller from frustration and disappointment.

This class will help you;

- Understand what are contingencies and how are they removed
- Identify the 2 biggest deal killers during a transaction
- Understand what the physical inspection contingency is
- Understand the buyer's responsibilities prior to removing the inspection contingency
- Order inspections
- Learn how to remove the inspection contingency
- Understand what the loan contingency is
- Understand when you have loan approval
- Learn the best time for the buyer to remove the loan contingency
- Learn how to remove the loan contingency
- Understand other contingencies and how to remove them
- Learn how a buyer's deposit may be affected by contingency removals

Taught by Diana Turnbloom, owner of Escrow Coordination Secrets. Diana is an author and leading instructor to thousands of agents and assistants on Transaction Management. Loaded with information that protects both you and your client from removing contingencies prematurely!