

Understanding Pest Control Issues

One of the biggest concerns clients have during a pending sale transaction is the pest inspection report and Section 1 repairs. Many times, this is due to a lack of understanding the report itself.

Diana Turnbloom will show you how to read the termite report, locate red flags and coordinate work in this 1 hour live webinar workshop. Using examples, you will learn how to quickly understand the report and be able to explain it to your client in an easy to understand manner. This class will help you gain critical know-how to help you best represent your client!

You'll learn to;

- Identify the different types of Section 1 items
- Understand differences between Section 1, 2 and 3 (further unknowns)
- Learn the 3 red flags statements to look for in a report that can cost your clients thousands of dollars!
- Prevent your client from writing blank checks for repairs
- Coordinate Section 1 work quickly and efficiently
- Explain what an open frame inspection is
- Understand how termite certifications can affect funding
- Identify the 4 methods for completing section 1 work
- Understand the difference between a limited, complete, original, supplement and re-inspection report
- Helpful hints to prepare your clients for the termite inspection
- Understand the steps to fumigations

This webinar is taught by Diana Turnbloom, owner of Escrow Coordination Secrets. Diana is an author and leading instructor to thousands of agents and assistants on Transaction Management. This is a workshop you want to miss. It's loaded with information that protects both you and your client.